



Incoterms	Risk Category	Exporter Responsibility (Green)	Importer Responsibility (Red)	
All modes	EXW - Ex Works	Transport Risk	Importer Importer	
	FCA - Free Carrier	Transport Risk	Exporter Exporter	Importer Importer
		Insurance		
	CPT - Carriage Paid To	Transport Risk	Exporter Exporter	Importer Importer
		Insurance		
	CIP - Carriage and Insurance Paid To	Transport Risk	Exporter Exporter	Importer Importer
		Insurance	Exporter	Importer
	DAP - Delivered at Place	Transport Risk	Exporter Exporter	Importer Importer
		Insurance		
	DPU - Delivered at Place Unloaded	Transport Risk	Exporter Exporter	Importer Importer
		Insurance		
	DDP - Delivered Duty Paid	Transport Risk	Exporter Exporter	
		Insurance		
Maritime	FAS - Free Alongside Ship	Transport Risk	Exporter Exporter	
		Insurance		
	FOB - Free On Board	Transport Risk	Exporter Exporter	Importer Importer
		Insurance		
	CFR - Cost and Freight	Transport Risk	Exporter Exporter	Importer Importer
		Insurance		
	CIF - Cost Insurance and Freight	Transport Risk	Exporter Exporter	Importer Importer
		Insurance	Exporter	Importer

All modes

Maritime